



ADDENDUM NUMBER THREE

March 4, 2021

RFP #21-906-16
ON-CALL LEGAL SERVICES

THIS ADDENDUM IS BEING ISSUED TO INCORPORATE THE FOLLOWING IN THE REFERENCED REQUEST FOR PROPOSALS

ITEM #1 WRITTEN QUESTIONS RECEIVED

Q1: It appears from the RFP and the addenda issued that HANO wishes to solicit proposals from law firms able to perform the following services:

Real Estate law, which shall focus on representing HANO in all phases of various real estate transactions, including but not limited to drafting, reviewing, and/or analyze documents for closing, tax credit entities, and special purpose vehicles, as well as representing HANO in negotiations related to closings, tax credit entities, special purpose vehicles and/or in appearances before courts, administrative judges or boards.

A1: Refer to ADDENDUM NO.: 1.

Q2: The Scope of Services states "The successful respondent shall perform and carry out in a satisfactory and proper manner, and as approved by HANO, all legal services necessary to provide prospective legal advice and retrospective litigation in all fields of civil law, including but not limited to the fields of Contract and Procurement, Labor and Employment, Premises Liability/Tort Defense and/or class actions to be assigned by HANO's General Counsel."

A2: Refer to ADDENDUM NO.: 1.

Q3: The section on References states, "Provide name, address, phone number and email address of five (5) references that have used the services of your firm. The references must address the Offeror's experience in the areas of practice of Contracts and Procurement, Labor and Employment, Premises Liability/Tort Defense and class actions.

A3: Refer to ADDENDUM NO.: 1.

Q4: We understand from Addendum #1 that HANO does intend to solicit for real estate services. Is that accurate?

A4: Refer to ADDENDUM NO.: 1.

Q5: If so, should the RFP be clarified as follows?

The successful respondent shall perform and carry out in a satisfactory and proper manner, and as approved by HANO, all legal services necessary to provide prospective legal advice and retrospective litigation in all fields of civil law, including but not limited to the fields of Contract and Procurement, Labor and Employment, Premises Liability/Tort Defense and/or class actions to be assigned by HANO's General Counsel. In addition, the successful respondent shall perform and carry out in a satisfactory and proper manner, and as approved by HANO, all legal services necessary to provide prospective legal advice representing HANO in all phases of various real estate transactions, including but not limited to drafting, reviewing, and/or analyze documents for closing, tax credit entities, and special purpose vehicles, as well as representing HANO in negotiations related to closings, tax credit entities, special purpose vehicles and/or in appearances before courts, administrative judges or boards.

A5: Refer to ADDENDUM NO.: 1.

Q6: The section on References also says to:

"Provide name, address, phone number and email address of five (5) references that have used the services of your firm. The references must address the Offeror's experience in the areas of practice of Real Estate Law, Contracts and Procurement, Labor and Employment, Premises Liability/Tort Defense and class actions."

A6: Refer to ADDENDUM NO.: 1.

Proposals must be received by the Housing Authority of New Orleans (HANO) in the Office of Procurement and Contracts by 2:00 p.m., local time on Thursday, March 18, 2021. All terms and conditions shall remain as stated in the original Request for Proposal. All addenda must be acknowledged.

END OF ADDENDUM NUMBER THREE